# **Economic Basics**

Notes: CC 5.1

9/26/16

## Bell Ringer: Page 55

Think about the last time you made a major purchase.

- 1. What role did price, supply and demand play?
- 2. If there were only a few of the item available, how much more would you be willing to pay for it?

#### Learning Objectives: I will be able to...

list the three economic questions people must answer.

explain supply, demand, and the actions consumers and producers take to meet them.

## Vocabulary: Due Friday 9/30

- 1. Scarcity
- 2. Demand
- 3. Supply
- 4. Producer
- 5. Consumer
- 6. Incentive
- 7. Recession
- 8. Inflation
- 9. Revenue
- 10. Profit

Notes: Page 55

## Read Page 58-59 Of Text

What do the three economic questions have in common?

#### **Economics**

- The *study* of how peoples needs and wants are met.
- 1. What goods and services should be produced?
- 2. <u>How</u> should goods and services be produced?
- 3. Who uses or consumes the goods and services?



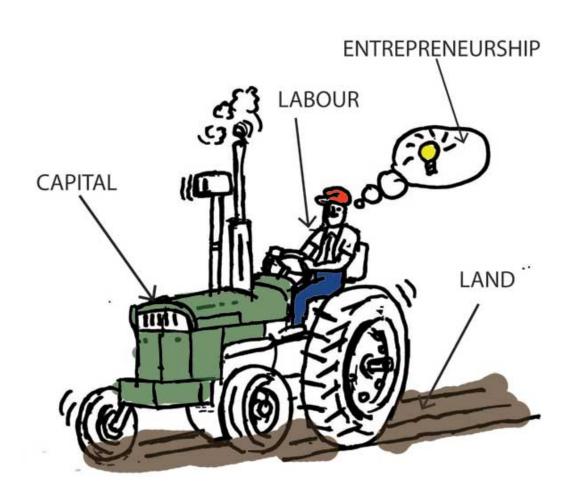
#### **Factors of Production**

The resources people (entrepreneurs) use to make goods and services

- 1. Land
- 2. Labor
- 3. Capital

**Entrepreneur:** one who organizes, manages and assumes risk of a modern business.

Geographers study where these factors of production are located.

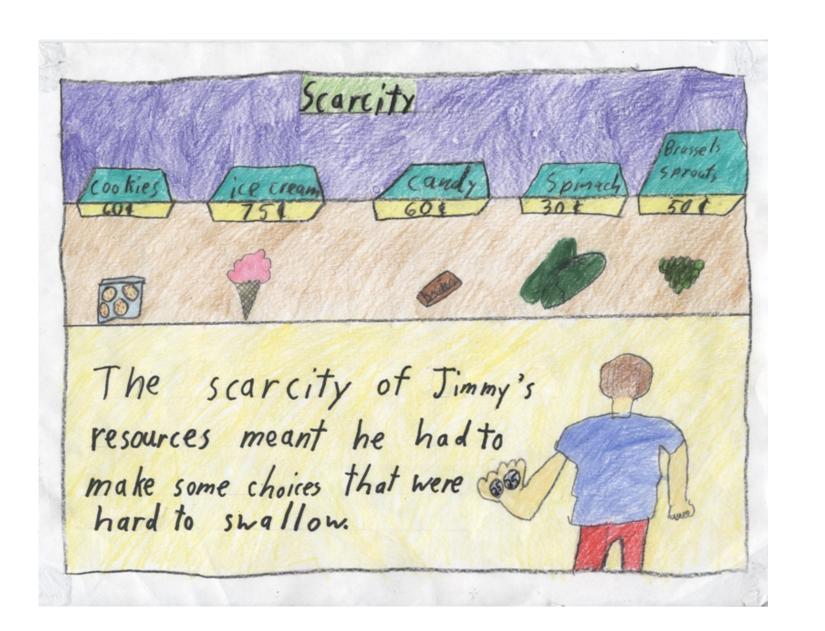


## Scarcity

Having a limited quantity of resources to meet what is wanted.

1. How might a situation involving scarcity and the I-Phone 7 develop?



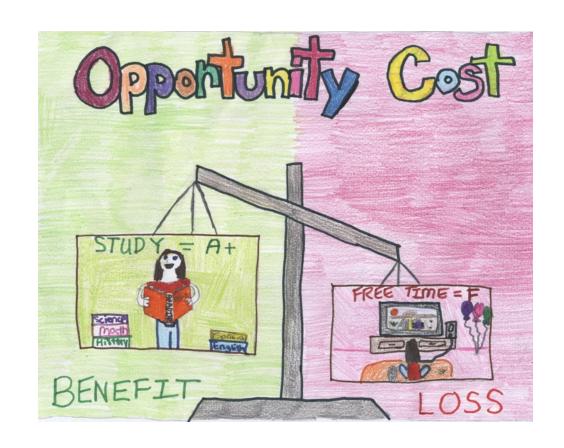


#### **Opportunity Cost**

People have limited money and time so much choose what they want the most by making an *opportunity cost*.

Opportunity cost is what you have to give up.

2. Noneconomic choices also have opportunity cost. What might be the opportunity cost of electing one candidate instead of another?



# Supply and Demand

**Demand:** desire for a good or

service.

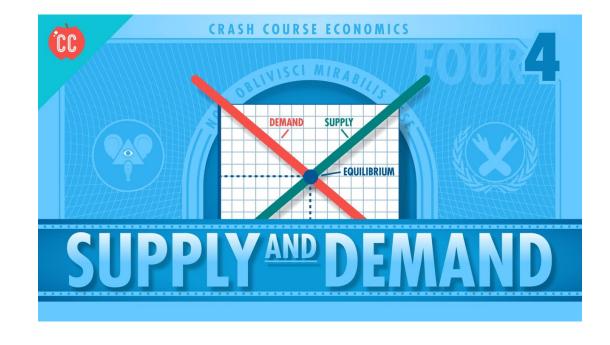
Supply: amount of a good or

service available for use.

Supply and demand are connected to *price*.

- The higher the price, the less demand, and visa versa.
- The higher the price, the more a company will supply.

Supply=Demand: Market Price



# Economic choices have influenced world events such as exploration and colonization.

i.e. Demand for gold and oil

#### Making Goods and Services

Economies bring together producers and consumers.

**Producer:** People or businesses that make and sell products.

**Consumer:** People or businesses that buy or consume products.



## Marginal Cost

<u>Cost</u> of making one more unit of the product.

Businesses will not make more products if the sale price is less than the marginal cost.

#### **Economic Incentive:**

Something that encourages people to act in a certain way i.e. money

Money is an incentive for businesses to make and sell a product. Saving money is an incentive for consumers to look for lower prices.

- 3. What risks might cause a business to decide to stop making a product?
- 4. Can you think of any disadvantages of incentives?

Output Activity: Opportunity Cost Illustration Page 54 of ISN

On page 54 of your ISN, create an illustration demonstrating the term "opportunity cost".

